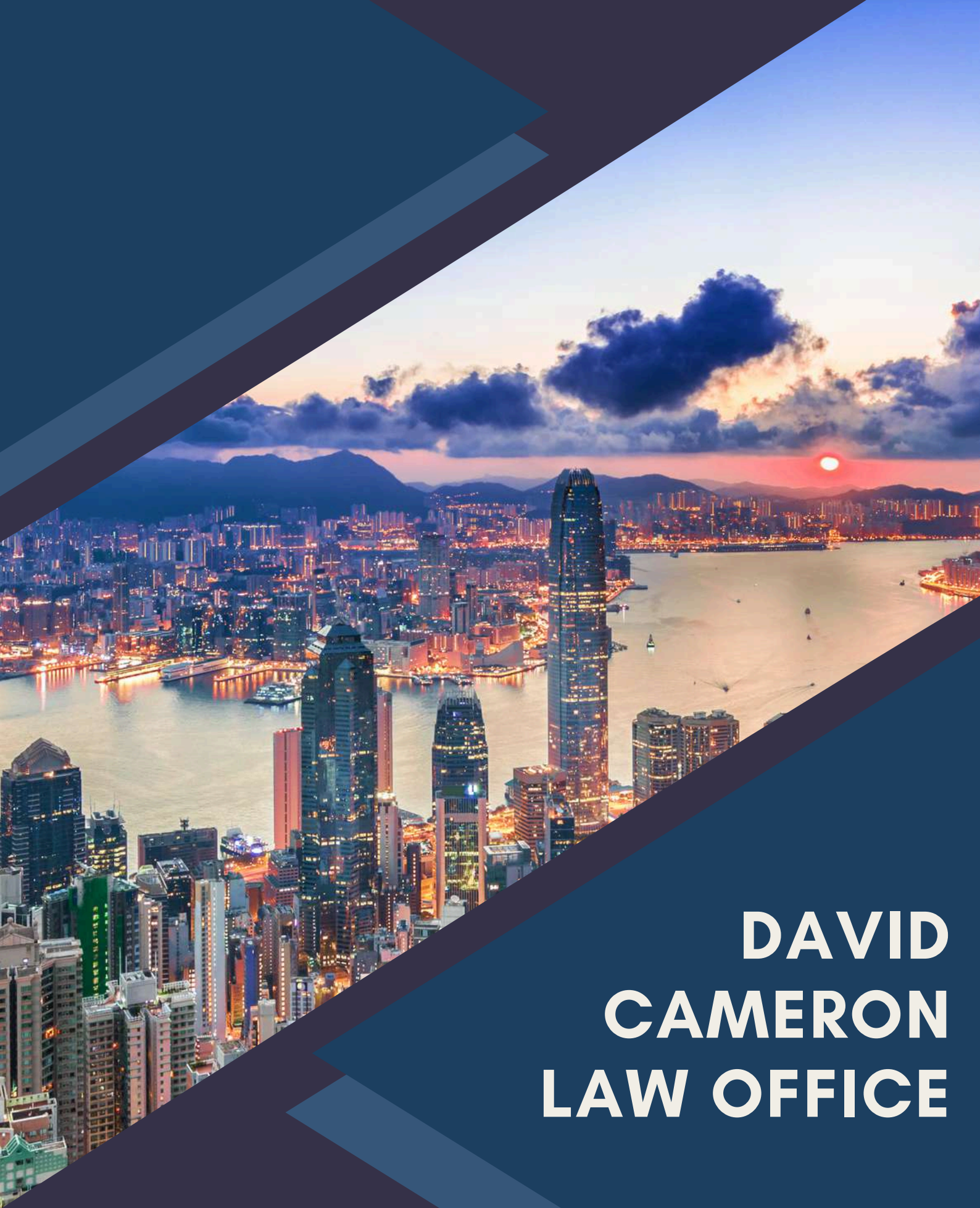


DAVID CAMERON LAW OFFICE

DCLO OVERVIEW

David Cameron Law Office is a modern independent law firm that combines international quality with a more practical, commercially aligned and client-focused approach to legal services. The firm was designed by removing aspects of traditional legal practice that clients and the market increasingly view as unhelpful, most notably the billable hour, while retaining and refining what works: **experienced lawyers, partner-led advice, strong execution and commercial judgment**.

The result is an independent Hong Kong law firm comprising senior, internationally qualified lawyers who value solutions, responsiveness and long-term client relationships.

The team brings substantial international and cross-border experience. On average, the firm's seasoned lawyers have **more than 20 years of legal experience** and are qualified across multiple jurisdictions, including **Hong Kong, New York, California, England & Wales, Victoria (Australia), the British Virgin Islands (BVI) and Bermuda**. This international background allows the firm to bring global perspective, technical quality and commercial pragmatism to matters involving Hong Kong, Asia and international clients.

2021

DCLO is founded.

6

partners

20+

years of experience

7

jurisdictions qualified



PRACTICE AREAS

CORPORATE	• Corporate structuring, governance and cross-border transactions for companies, founders and investors • Ongoing support through an external general counsel model.
PRIVATE MARKETS	• Private investments across the lifecycle, including minority and control transactions, growth capital, secondaries and structured investments.
IINVESTMENT FUNDS	• Formation and operation of investment funds, including Hong Kong LPFs and offshore fund structures • Covering fund structuring, investor arrangements and ongoing support.
PRIVATE EQUITY	• Private equity and growth investments, exits and portfolio company matters, including deal structuring, shareholder arrangements and management incentives.
PRIVATE CLIENT & TRUSTS	• Advise individuals, families and family offices on trust, succession, estate planning, asset protection and other private wealth matters.
STRUCTURING	• Advise on domestic and cross-border structuring matters, including holding companies, special purpose vehicles, investment platforms and corporate reorganisations.
MERGERS & ACQUISITIONS	• Advise public and private M&A transactions • From early-stage acquisitions to complex cross-border deals, with a focus on execution and risk management.
REGULATORY & SFC LICENSING	• Hong Kong regulatory work focused on SFC licensing, compliance and regulatory change for asset managers, financial institutions and fintech businesses.



OUR OFFERING

NO BILLABLE HOURS

All legal services are provided at agreed, fixed fees, giving clients clarity and certainty on cost, scope and deliverables from the outset, without time-based billing.

CLIENT FOCUSED

Legal advice is aligned with each client's commercial objectives, with a responsive and practical approach tailored to how clients operate and make decisions.

EXPERIENCED ADVICE

All matters receive direct partner-level attention from senior lawyers with international training the experience across complex cross-border matters.

SOLUTIONS ORIENTED

A focus on clear, workable solutions that allow clients to move forward efficiently and concentrate on building and growing their businesses.

GUARANTEED VALUE

A service guarantee stands behind our work, reinforcing accountability and ensuring our focus remains on outcomes, quality and value delivered to the client.

INTERNATIONAL QUALITY

International legal advice delivered locally, combining global standards, institutional experience and a deep understanding of the Hong Kong market.

DEALS & AWARDS

International-quality corporate and transactional advice with agility, responsiveness and cost certainty.

A LIST OF DISCLOSABLE DEALS INCLUDES:

- Advising a Hong Kong **independent accounting firm** on its joint venture with an Asian focused private equity firm.
- Advising a large **multinational brewer** on its acquisition and joint venture with a Cambodian brewer.
- Advising a **private consortium** on its acquisition of an underground cable network.
- Representing a large **financial services company** in relation to various strategic investments in the technology sector in China.
- Representing a **private Indonesian company** on the sell down of its interests in certain coal assets in Indonesia to a **Chinese investor** and subsequent joint venture arrangements.
- Acting for a **Chinese tech giant** in relation to restructuring activities in Hong Kong and China.
- Advising **various international schools** in Hong Kong in relation to the establishment of school operations in Hong Kong and ongoing operational matters relating to the School, including negotiating various procurement agreements, loan agreements and advising on matters relating to employment disputes.
- Representing an Asia-focused alternative investment fund manager, in relation to its US$50m investment into DQ Entertainment (International), a Hyderabad-based animation and game art company.



2025
Advisory Excellence - Corporate Law Expert of the Year (Hong Kong)

2025
ALB Hong Kong Firms to Watch

2025
ALB Rising Law Firm of the Year - Finalist

2024
ALB Hong Kong Firms to Watch

2024
ALB Rising Law Firm of the Year - Finalist

2023
ALB Rising Law Firm of the Year - Finalist

CORPORATE

Structuring | Governance | Strategic Advisory | External Legal Counsel

DCLO delivers practical, partner-led corporate legal advice tailored to founders, growing companies, investors, funds, family offices and multinational businesses operating in Hong Kong and across Asia. Our Corporate practice is distinguished by a tightly integrated team of senior lawyers whose complementary strengths span general corporate advisory, complex domestic and offshore structuring, capital markets and financing, financial regulation and fintech, and seamless cross-border execution. Clients benefit from direct access to partners with 15-25+ years of experience at magic-circle, AmLaw, leading offshore, and major in-house institutions.

What We Deliver

- Company formation, share structuring, governance frameworks and ongoing corporate housekeeping for HK and offshore vehicles.
- Shareholder agreements, joint ventures, investor rights and commercial contracts tailored to business objectives.
- Capital raising support, SAFE/convertible instruments, debt/equity financing documentation and investor arrangements.
- Cross-border reorganisations, holding company structures, investment platforms and ownership structuring.
- Regulatory advisory, SFC licensing (Type 1/4/9 and related), compliance frameworks and corporate governance enhancements.
- Capital markets and financing support including bonds, private credit, structured products and IPO-related work.
- Day-to-day and strategic external general counsel retainers — senior partner access without the overhead of traditional firms.

DCLO Difference

Fixed fees agreed upfront — This brings cost certainty & responsiveness; we focus on outcomes and long-term relationships rather than billable hours.

Commercial pragmatism — We offer advice that aligns legal solutions with business goals while navigating complex compliance landscapes.

Partner-led from day one — Client will have direct access to 15-25+ year qualified lawyers from day one. The firm also has integrated multi-jurisdictional capability.

Ideal for growth-stage companies, founders scaling ventures, SMEs expanding regionally, investors and family offices needing sophisticated yet practical corporate support without big-firm cost or complexity.

DAVID CAMERON LAW OFFICE | Partner-Led • Fixed-Fee • Client-Focused
Independent Hong Kong Law Firm | www.dc-lo.com | info@dc-lo.com | +852 3484 2080

INVESTMENT FUNDS

Hong Kong LPF Formation | Fund Structuring | Ongoing Support

DCLO is a recognised leader in Hong Kong Limited Partnership Fund (LPF) formation and broader investment fund structuring. We work with fund managers, family offices, private equity, venture capital and private investment professionals to establish efficient, compliant vehicles — fast. Every engagement is delivered on a transparent fixed-fee basis with a service guarantee. You may visit our dedicated website **hongkonglpf.com** for more information.

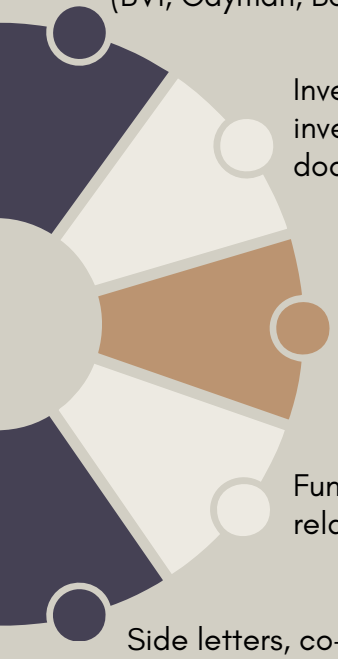
What We Deliver

Complete end-to-end setup in approximately **two weeks**. Our fixed fee includes the government registration fee. We handle everything: information collection, **Form LPF1** preparation and in-person filing with the Companies Registry, tailored **Limited Partnership Agreement (LPA)** drafting with your commercial terms, execution coordination, bank account opening support (introductions to LPF-friendly banks), registered office address, and ongoing Companies Registry filings.

Why HK LPFs? Transparent common law jurisdiction with robust regulatory ecosystem. LPA remains private and confidential (only basic Form LPF1 details are filed). Flexible general partner options (HK company, overseas entity, individual or another LPF). Attractive for **PE, VC, real estate, credit, digital asset and family office strategies**. No SFC licence required if no regulated activity is carried on in Hong Kong.

Additional Fund Services

- Offshore fund structures and parallel vehicles (BVI, Cayman, Bermuda expertise via team)
- Investment management agreements, investment memoranda and investor documentation
- SFC licensing and compliance for asset managers
- Fund governance, limited partner relations and ongoing regulatory support
- Side letters, co-investment arrangements and carried interest structuring



> ★★★★★
>
> David and his team understood the commercial side, not just the legal mechanics. They flagged structuring questions we had not thought to ask and resolved them quickly.
>
> **Director, Single Family Office**

> ★★★★★
>
> The fixed fee quote was exactly what we paid. No revisions, no surprise invoices, no hourly billing. As a first time fund sponsor, that certainty was invaluable.
>
> **General Parter, Venture Capital Fund**

MERGERS & ACQUISITIONS

Public & Private Transactions | Deal Execution | Risk Management | Cross-Border

DCLO advises on public and private M&A transactions ranging from early-stage acquisitions, growth capital investments and joint ventures to complex cross-border deals and exits. The team's collective track record spans multiple sectors and jurisdictions, with partners bringing experience from leading international firms, major in-house roles and high-profile cross-border matters. Clients: founders, private equity, corporates, investors and family offices will benefit from senior partner attention throughout, fixed-fee predictability and advice that protects interests while advancing strategic objectives.

Our M&A Capabilities

- Strategic deal structuring, term sheet negotiation and full transaction planning from early-stage to exit.
- Due diligence coordination, risk identification, mitigation and regulatory navigation (including competition/antitrust where relevant).
- Drafting and negotiation of SPAs, SHAs, joint venture agreements, ancillary documents and financing packages.
- Integrated support for acquisition financing, capital markets elements (IPOs, convertibles, bonds) and post-completion integration.
- Offshore and cross-border structuring (holding companies, SPVs, reorganisations) — seamless onshore/offshore capability.
- Sector expertise across resources/mining, infrastructure, technology, consumer, healthcare, real estate and financial services.
- Private equity, venture capital and growth capital transactions, portfolio company matters and exits.

Why Clients Choose DCLO for M&A

- **Partner-led execution throughout,** no mid-deal handover; work directly with experienced deal lawyers who understand both legal risks and commercial drivers.
- **Cross-border strength with Asia-Pacific focus and multi-jurisdictional qualifications:** HK, NY, Australia, England & Wales, California, offshore jurisdictions.
- **Commercial pragmatism and efficiency:** Advice that moves deals forward while protecting client interests.
- **Fixed-fee predictability on transactions:** clear pricing frameworks and regular communication

Our partners have advised on a wide range of M&A, investment and restructuring matters.

There will be **full-service integration**: M&A advice can be seamlessly supported by in-house capital markets/financing expertise, regulatory depth, offshore structuring and broad corporate/transactional experience.

For a detailed list of deals, please refer to "**deals and awards**" page.

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PRIVATE CLIENT & TRUSTS

Wealth Structuring | Estate Planning | Family Offices

DCLO provides discreet, senior-level advice on trusts, estate planning, asset protection and private wealth matters for individuals, families and family offices. Our multi-jurisdictional team (including deep offshore expertise) helps clients protect, preserve and transition wealth across generations while seamlessly integrating with their corporate and investment activities.

What We Advise On

- Trust establishment and administration — Hong Kong and leading offshore jurisdictions (BVI, Bermuda, Cayman)
- Estate planning, wills, succession strategies and inheritance arrangements
- Asset protection structures and holding vehicles tailored to cross-border lifestyles
- Family office formation, governance frameworks and investment vehicle structuring
- Trusts in corporate and investment contexts (employee benefit trusts, carried interest vehicles, etc.)
- Cross-border wealth mobility, relocation planning and coordination with tax advisors

DCLO Difference

Integrated advice: we understand how personal wealth structures interact with corporate holdings, fund investments and family businesses

Fixed fees for clarity: sensitive matters deserve cost certainty; we scope and price engagements transparently

Offshore strength: team members with 25+ years at leading offshore firms (e.g. Conyers) bring sophisticated jurisdictional knowledge

Discreet, partner-led service: direct access to experienced lawyers who value long-term relationships and confidentiality



Wealth planning is deeply personal. We combine technical excellence with genuine understanding of family dynamics, business realities and long-term aspirations. Contact DCLO to explore how we can support your wealth structuring and succession goals with clarity, efficiency and fixed-fee certainty.

Ultra-high-net-worth families | SFO & MFO | Individuals planning succession

16B Hilltop Plaza, 49 Hollywood Road, Central, Hong Kong

Fixed fees agreed upfront. Senior partner attention. Commercial pragmatism. Service guarantee.



THE TEAM

We bring experienced lawyers, partner-led advice, strong execution and commercial judgments



DAVID CAMERON
Partner
david.cameron@dc-lo.com
+852 6096 1235



PETER CH'NG
Special Counsel
peter.chng@dc-lo.com
+ 65 89033705



KRIS DASWANI
Partner
kris.daswani@dc-lo.com
+852 6636 9902



JOHN LEE
Registered Foreign Lawyer
john.lee@dc-lo.com
+852 9272 78947



MATTHEW LOVE
Partner
matthew.love@dc-lo.com
+852 9025 7501



RODDY MACKENZIE-SMITH
Partner
roderick.mackenzie-smith@dc-lo.com
+852 6146 2964

STAY IN TOUCH

Stay in touch with us through the following channels.



ADDRESS

16B Hilltop Plaza
49 Hollywood Road
Central
Hong Kong

SCAN TO ADD CONTACT

GET IN TOUCH

WhatsApp
+852 9689 4880

WeChat
+852 9689 4880

Phone
+852 3484 2080

Email
info@dc-lo.com

CONNECT & DISCOVER

LINKEDIN
DAVID CAMERON
LAW OFFICE (DCLO)

WEBSITES

www.hongkonglpf.com

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